# FINANCIAL STATEMENTS AND RELATED ANNOUNCEMENT::FIRST QUARTER RESULTS

**Issuer & Securities** Issuer/ Manager THAKRAL CORPORATION LTD **Securities** THAKRAL CORPORATION LTD - SG1AJ2000005 - AWI **Stapled Security** No **Announcement Details Announcement Title** Financial Statements and Related Announcement Date & Time of Broadcast 29-Apr-2019 17:09:04 **Status** New **Announcement Sub Title** First Quarter Results **Announcement Reference** SG190429OTHRLVF2 Submitted By (Co./ Ind. Name) Anil Daryanani Designation **Chief Financial Officer** Description (Please provide a detailed description of the event in the box below - Refer to the Online help for the format) Please refer to attached Press Release and Unaudited Results for the first quarter ended 31 March 2019. **Additional Details** For Financial Period Ended 31/03/2019 **Attachments** ThakralCorp\_PR\_Q1FY2019\_20190429.pdf ThakralCorp Results Q1FY2019 20190429.pdf Total size = 323K MB



(Incorporated in the Republic of Singapore on 7 October 1993) (Company Registration No. 199306606E)

# **PRESS RELEASE**

Thakral reports S\$2 million net profit on revenue of S\$25.9 million for Q1FY2019

Singapore, 29 April 2019 – SGX Mainboard-listed Thakral Corporation Ltd ("Thakral" or the "Group") has reported a profitable start for FY2019.

The Group reported a net profit of S\$2 million on revenue of S\$25.9 million for Q1FY2019.

The 42% dip in net profit compared to the same quarter last year was mainly due to the absence of income in the current quarter from the Investment Division's projects – Fortitude Valley, Newstead and Progress Road – that had been completed during the previous financial year. The net profit in Q1FY2019 also included S\$0.2 million share of profit from associates and joint-venture entities on the Group's Japanese property investments under TJP Pte Ltd and the Group's GemLife joint venture for the development and management of retirement resorts in Australia.

The 36% fall in Group revenue in Q1FY2019 was mainly attributed to the continued slowdown in sales from China, the Lifestyle Division's principal market. This was exacerbated by the PRC government's announcement in early March about the revision of VAT rates from April 2019 which led to customers holding off purchases in expectation of price reductions.

Revenue from the Investment Division was also lower, mainly from the lack of contribution from completed projects mentioned above.

Consolidated gross profit consequently declined by 20% to S\$10.3 million for the current quarter from S\$12.9 million previously. Profit from operations of S\$3.8 million for the quarter was 43% lower than S\$6.8 million achieved in the previous corresponding quarter as profits from projects that closed in the previous corresponding quarter have not been replaced by new projects.

The performance of both Divisions for the first three months of the financial year are nevertheless within management's expectations.

# **Earnings Per Share and Net Asset Value Per Share**

Earnings per share slid to 0.74 cent for Q1FY2019 compared to 1.78 cents for the corresponding quarter a year ago, while Group net asset value per share improved to 101.27 cents compared to 100.98 cents as at 31 December 2018.

# **Working Capital and Cashflow**

Cash balances went down to S\$9.6 million as at 31 March 2019 compared to S\$11.5 million as at 31 December 2018.

Inventories fell to S\$18.9 million for the quarter from S\$24.2 million as at 31 December 2018 with clearance of inventories.

Trade receivables fell to S\$9.0 million as at 31 March 2019 from S\$10.1 million as at 31 December 2018.

Aggregate debt instruments rose to S\$81.5 million as of 31 March 2019 compared to S\$71.9 million as at 31 December 2018 reflecting the additional investments in the Australian projects, including the GemLife joint venture during the quarter.

Total borrowings grew to S\$62.5 million as at 31 March 2019 against S\$55.3 million as at 31 December 2018 mainly due to additional funding taken by the Investment Division in the quarter and additional lease liabilities recorded on adoption of the SFRS(I) 16 from 1 January 2019.

Financial assets measured at fair value through income statement remained stable at \$\$44.6 million versus \$\$44.7 million as at 31 December 2018.

# **Segmental Performance**

# **Investment Division**

This division achieved revenues of S\$7.4 million for the latest quarter versus S\$9.5 million for the previous corresponding quarter.

Income was lower mainly due to the absence of income in the current quarter from the projects that had been completed during the previous financial year. Income from completed projects – Fortitude Valley, Newstead and Progress Road – had been recognised in the previous corresponding quarter. This is also a result of the ongoing shift in the Group's strategy to focus on growing its GemLife joint venture as the demand for retirement housing remains resilient in Australia.

Segment operating result before share of profit of joint ventures and associate amounted to S\$5.6 million against S\$7.5 million in Q1FY2018.

# Australia

The Newstead project was completed in June 2018 and the Group continues to recoup its investment from settlements of the remaining units.

The Grange project was completed in October 2018. The Group recouped the principal and a part of the returns from this project with the remaining return expected to be received by Q2-2019. Construction on the Noosa Parkridge project is progressing well and the first settlements are expected in Q2-2019.

Construction of the Oxford Residences project in Sydney's Bondi Junction is ongoing, with practical completion expected in June 2020.

The GemLife projects continue to do well. Sales and settlements at the Bribie Island and Highfields projects are progressing as planned, with the community facilities at both projects completed and the clubhouse at Highfields also being officially opened in February 2019. Over 160 houses are now occupied at both these projects.

Construction of the display village and first homes at the Woodend project have completed and the first residents moved into the resort in January 2019. Sales for the Maroochy Quays (previously known as Maroochydore) project commenced in Q3-2018, and operational works started in Q4-2018. Development approval for the Lennox Head project is awaited while GemLife continues to scout for other land sites for acquisition.

# Japan

Real estate demand in Osaka remains positive. Vacancy rates remain low. With very few upcoming completions of large new office buildings, rent levels are expected to rise further.

The construction of the retail property – named Nambanaka Thakral Building – was completed in mid-March. The building was handed over to the tenant, which is scheduled to open its store around end-April. Renovations to the properties continue to be made with lease renewals being carried out at improved rates.

# **Lifestyle Division**

Sales at the division came in at S\$18.5 million for the latest quarter, down from S\$30.9 million in the previous corresponding quarter, reflecting the sluggish consumer sentiment in its key market — China. Segment loss of S\$1.0 million included the share of start-up costs recognized in relation to its CurrentBody joint venture. This division also incurred higher expenses mainly from increased advertising and promotion costs for the Group's beauty and wellness products.

# **Looking Ahead**

Mr. Natarajan Subramaniam, Independent Non-Executive Chairman and Lead Independent Director of Thakral, said, "We are pleased to deliver a profitable first quarter for the year despite the tough market conditions and ongoing global trade tensions. Our strong portfolio of investments has grown in asset values, mitigating the impact of negative trends brought on by weaker economic growth in our key markets. This resilient performance reflects the Group's prudent and judicious asset and capital management."

"With Australia's residential and commercial real estate segments remaining soft, the Group's Investment Division will concentrate on growing the GemLife retirement living business. Demand for retirement housing remains robust amid the property

downtrend in Australia. The Group's investments in Singapore and Japan are likely to continue to realise good returns for us as shown in our first quarter results," added Mr. Subramaniam.

The Group's Lifestyle Division will continue to build on its brand management strengths and scout for growth opportunities enabling reporting of profits. Strategically, it will accelerate its e-commerce efforts to ride on the popularity of e-commerce – which is forecast to achieve exponential growth.

eMarketer expects e-commerce to account for 35 percent of retail spending in China, which is equivalent to about US\$2 trillion – over half of all e-commerce sales globally.

While the IMF has predicted weakening global expansion, growth in key Asian markets remain positive. Japan's economy is forecast to grow by over 1% while China and ASEAN are expected to grow by 6.2% and 5.1% respectively in 2019.<sup>1</sup>

Australia's gross domestic product ("GDP") will stay positive but growth will cool from 2.8 per cent last year to 2.1 per cent in 2019, according to the IMF report.<sup>2</sup>

In view of these trends, the Group will maintain a prudent approach in managing market risks but be on the lookout for growth opportunities in the coming months.

#### **About Thakral**

Listed on the SGX Mainboard since December 1995, Thakral Corporation Ltd has two divisions – Lifestyle Division and Investment Division.

The Group's Investment Division invests directly or with co-investors in real estate and other investment opportunities including property-backed financial instruments. The Group also earns income from the services rendered from originating, packaging and managing the projects. The Investment Division, through a joint venture, has expanded its businesses into development and management of retirement living resorts in Australia under the GemLife brand. Taking advantage of the upward trend in the Japanese property sector and the country's low interest rate, the Group has also expanded its investment footprint to Japan. With the completion of the acquisition of The Riverwalk office property, the Group has extended its property investments to Singapore.

The Group's Lifestyle Division is focused on marketing and distributing brands in the beauty, wellness and lifestyle categories, working with leading ecommerce platforms as well as traditional retailers. The brands distributed by the Lifestyle Division include at-home beauty and wellness device brands MTG Refa, ikoo, Panasonic, PMD,

<sup>&</sup>lt;sup>1</sup> World Economic Outlook Update, January 2019 https://www.imf.org/en/Publications/WEO/Issues/2019/01/11/weo-update-january-2019

<sup>&</sup>lt;sup>2</sup> Australian Financial Review, "Australia's growth rate slowing at twice the speed of peers, says IMF" <a href="https://www.afr.com/news/economy/australia-s-growth-rate-slowing-at-twice-the-speed-of-peers-says-imf-20190409-p51c74">https://www.afr.com/news/economy/australia-s-growth-rate-slowing-at-twice-the-speed-of-peers-says-imf-20190409-p51c74</a>

DermaWand, Philips, TriPollar, T3, MTG SIXPAD, Style Seat and Slendertone, skin and hair care brands John Masters Organics, Codage and Institut Karite Paris as well as lifestyle brands Apple and DJI. The Lifestyle Division is also creating an ecommerce retail platform for at-home beauty devices in China, in a joint venture with UK-based CurrentBody.com Limited, a leader in this space.

Greater China including Hong Kong, Southeast Asia and India are key markets for the Lifestyle Division and Australia, Japan and Singapore for the Investment Division.

Release issued on behalf of Thakral Corporation Ltd by Stratagem Consultants Pte Ltd

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# Financial Statements Announcement for the First Quarter ended 31 March 2019

# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, for the first quarter ended 31 March 2019, together with a comparative statement for the corresponding period of the immediately preceding financial year

These figures have not been audited.

4		000 nths ended 31 Mar 2018	% Increase /	
4				
4	31 Mar 2019	l 31 Mar 2018 I		
4	(restated)		(Decrease)	
4 1				
1	25,896	40,349	(36)	
	(15,615)	(27,706)	(44)	
1	10,281	12,643	(19)	
2	17	111	(85)	
3	(1,999)	(1,532)	30	
4	(4,325)	(4,158)	4	
5	(129)	(275)	(53)	
	3,845	6,789	(43)	
6	(790)	(1,551)	(49)	
7	69	93	(26)	
8	(1,019)	(1,203)	(15)	
9	187	(274)	NM	
10	208	-	NM	
	2,500	3,854	(35)	
11	(520)	(460)	13	
	1,980	3,394	(42)	
	964	2,333	(59)	
	1,016	1,061	(4)	
	1,980	3,394	(42)	
	2 3 4 5 6 7 8 9	(15,615)  1 10,281  2 17  3 (1,999)  4 (4,325)  5 (129)  3,845  6 (790)  7 69  8 (1,019)  9 187  10 208  2,500  11 (520)  1,980	(15,615)         (27,706)           1         10,281         12,643           2         17         111           3         (1,999)         (1,532)           4         (4,325)         (4,158)           5         (129)         (275)           3,845         6,789           6         (790)         (1,551)           7         69         93           8         (1,019)         (1,203)           9         187         (274)           10         208         -           2,500         3,854           11         (520)         (460)           1,980         3,394           964         2,333           1,016         1,061	

NM - Not meaningful

#### THAKRAL CORPORATION LTD AND SUBSIDIARIES

	Note	S\$'	%	
		Three mor	Increase /	
		31 Mar 2019	31 Mar 2018	(Decrease)
Profit for the quarter		1,980	3,394	(42)
Other comprehensive loss				
Items that may be reclassified subsequently to profit or loss				
Translation loss arising on consolidation	12	(1,110)	(1,941)	(43)
Other comprehensive loss for the quarter, net of tax		(1,110)	(1,941)	(43)
Total comprehensive income for the quarter		870	1,453	(40)
Total comprehensive income attributable to Equity holders of the Company	<u>:</u>	406	381	7
Non-controlling interests		464	1,072	(57)
		870	1,453	(40)

Notes to the Consolidated Income Statement and Consolidated Statement of Comprehensive Income:

#### Reclassification

Reclassifications have been made to the prior year's Consolidated Income Statement in line with the classification in the audited financial statements for the year ended 31 Dec 18 - an amount of S\$332,000 related to withholding tax on certain investment income, previously included as administration expenses, is now reclassified as income tax expenses and another amount of S\$228,000 related to the beauty service business, previously included as distribution expenses, is now reclassified to cost of sales.

#### Note 1:

Consolidated Group revenue for the quarter ended 31 March 2019 declined to \$\$25.9 million from \$\$40.3 million in the previous corresponding quarter mainly due to the continued slowdown in sales in the Lifestyle Division's principal market, China as well as lower revenue at the Investment Division due to the completion of the Fortitude Valley, Newstead and Progress Road projects during the previous financial year.

Revenue includes investment income of S\$4.0 million (three months ended 31 Mar 18: S\$5.9 million).

# Note 2: Other operating income comprises:

Government subsidies Others Total

S\$'(	%	
Three mon	Increase /	
31 Mar 2019	31 Mar 2018	(Decrease)
4	96	(96)
13	15	(13)
17	111	(85)

i. The unit in China received lower VAT and other subsidies in the current quarter.

Notes to the Consolidated Income Statement and Consolidated Statement of Comprehensive Income:

# Note 3:

Distribution costs comprise:

	S\$'(	%	
	Three mon	Increase /	
	31 Mar 2019	(Decrease)	
		(restated)	
Staff costs	(961)	(785)	22
Advertising & promotion	(464)	(118)	293
Transportation	(186)	(221)	(16)
Travelling expenses	(56)	(64)	(13)
Others	(332)	(344)	(3)
Total	(1,999)	(1,532)	30
·			

i. Staff costs increased due to the higher number of sales personnel in the current period as well as from the effect of the annual salary increment given to personnel earlier this year.

- ii. Higher advertising and marketing expenses were incurred in the promotion of the Group's beauty and wellness products.
- iii. Transportation costs reduced in view of the lower level of activity during the quarter.
- iv. The reduction in the quarter in Travelling expenses was due to the reduced travel by the sales personnel in this
- v. Others include depreciation charged (in accordance with SFRS(I) 16 Leases) on right-of-use assets for leased warehouse.

#### Note 4:

Administration expenses comprise:

Staff costs (including executive directors) Directors' fees Professional fees Rent & rates Depreciation on right-of-use assets Travelling expenses Insurance Allow ance for doubtful debts Others Total

S\$'(	%		
Three mon	Three months ended		
31 Mar 2019	31 Mar 2018	(Decrease)	
	(restated)		
(2,462)	(3,139)	(22)	
(138)	(137)	1	
(836)	(258)	224	
(7)	(144)	(95)	
(274)	-	NM	
(108)	(85)	27	
(71)	(65)	9	
(43)	-	NM	
(386)	(330)	17	
(4,325)	(4,158)	4	

- i. The decline in Staff costs was mainly on account of lower bonus accruals.
- ii. Professional fees increased mainly due to higher project related legal fees in Australia as well as the costs incurred by the Company in relation to the partial offer for shares by the Thakral family.
- iii. Rental expense decreased due to these costs now being accounted as depreciation on right-of-use assets in view of the adoption of the new SFRS(I) 16 Leases from 1 January 2019. In view of the modified approach followed on the adoption of this SFRS(I), comparative figures are not required to be restated. Aggregate lease related expenses increased on account of the higher rental paid in respect of the new office in Shanghai.
- iv. Travelling expenses were higher due to increased travel by management during the quarter.

Notes to the Consolidated Income Statement and Consolidated Statement of Comprehensive Income:

#### Note 5:

Other operating expenses comprise:

Depreciation on property, plant and equipment Loss on derivative financial instrument

S\$'(	%	
Three mon	Increase /	
31 Mar 2019	(Decrease)	
(129)	(64)	102
-	(211)	(100)
(129)	(275)	(53)

- i. Depreciation on property, plant and equipment increased mainly due to the charge on the leasehold improvements in the new office in Shanghai.
- ii. There was no further loss on the derivative financial instrument during this quarter.

#### Note 6:

The Group recognised a net valuation loss on the GLNG houses in Australia (which is expected to continue until the end of the lease terms).

#### Note 7

Finance income declined from a combination of lower interest-earning deposits and lower interest rates on these funds during the latest quarter.

#### Note 8:

Finance costs reduced in view of the lower level of borrowings compared to the previous corresponding quarter. Finance costs also include a part of lease payments which were previously charged as administration / selling expenses in the income statement, as required by the new SFRS(I) 16 *Leases*.

#### Note 9:

Foreign exchange translation gain for the quarter arose from the translation of monetary assets and liabilities, denominated in foreign currencies, outstanding as at the end of the period.

#### Note 10:

The share of profits from associate and joint ventures arose mainly from the Group's Japanese property investments under TJP Pte Ltd and the GemLife joint venture for the development and management of retirement resorts in Australia. This also includes the start-up costs in relation to the CurrentBody joint venture.

#### Note 11:

Income tax for the quarter mainly relates to the withholding tax on the income from Investment Division projects and the distributions declared by the Japanese property holding vehicles, the deferred tax on the fair value gain on the financial assets measured at fair value through income statement as well as the share of profit of associate.

#### Note 12:

These unrealised translation differences arose due to fluctuations in exchange rates of the foreign currencies in which the net assets of the Group's overseas operations are denominated.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

	Note	Gro	Group		Company		
	11010	( S\$ '000)		( S\$ '000)			
			at	as	1		
		31 Mar 2019	31 Dec 2018		31 Dec 2018		
ASSETS							
Current assets							
Cash and bank balances	1	9,558	11,510	43	944		
Trade receivables	2	8,979	10,065	-	-		
Other receivables and prepayments		7,467	7,623	55	71		
Debt instruments measured at fair value	4	21,195	18,540	-	-		
through income statement							
Inventories		18,879	24,180	-	-		
Total current assets		66,078	71,918	98	1,015		
Non-current assets							
Other receivables	3	2,632	1,695	-	-		
Debt instruments measured at fair value	4	60,327	53,349	-	-		
through income statement							
Property, plant and equipment		3,464	3,492	17	19		
Right-of-use assets	5	3,047	-	130	-		
Investment properties		65,709	66,489	-	-		
Subsidiary corporations		-	-	117,271	115,980		
Joint ventures	7	4,269	4,182	-	-		
Associate	6	28,045	28,373	-	-		
Financial assets measured at fair value	8	44,580	44,744	-	-		
through income statement							
Total non-current assets		212,073	202,324	117,418	115,999		
Total assets		278,151	274,242	117,516	117,014		
LIABILITIES AND EQUITY							
Current liabilities							
Trade and bills payables	9	2,202	3,999	-	-		
Trust receipts	9	7,084	10,968	-	-		
Bank and other borrowings	10	33,697	24,933	177	4,342		
Lease liabilities	5	1,552	-	57	-		
Other payables	11	13,971	16,789	480	444		
Provisions		2,787	2,706	52	52		
Income tax payable		3,147	3,082	-	-		
Total current liabilities		64,440	62,477	766	4,838		
Non-current liabilities							
Amount ow ing to subsidiary corporations		-	-	10,866	6,950		
Bank and other borrowings	10	18,820	19,419	-	-		
Lease liabilities	5	1,387	-	75	-		
Deferred tax liability		10,914	10,593	-	-		
Total non-current liabilities		31,121	30,012	10,941	6,950		
Total liabilities		95,561	92,489	11,707	11,788		
Capital, reserves and non-controlling interes	te						
Issued capital		72,579	72,579	72,579	72,579		
Reserves		59,940	59,563	33,230	32,647		
Equity attributable to equity holders of the Company		132,519	132,142	105,809	105,226		
Non-controlling interests		50,071	49,611	-			
Total equity		182,590	181,753	105,809	105,226		
Total liabilities and equity		278,151	274,242	117,516	117,014		

# 1(b)(ii) Aggregate amount of group's borrowings and debt securities

#### Amount repayable in one year or less, or on demand

As at 31 M	larch 2019	As at 31 Dec	cember 2018
Secured *	Unsecured	Secured *	Unsecured
S\$ 40,896,000	S\$ 1,437,000	S\$ 30,335,000	S\$ 5,566,000

<sup>\*</sup> Included trust receipts and lease liabilities

Please also see note (10) on page 8

# **Details of any collateral**

Charge over property in Singapore; pledged bank deposits of \$\$2.5 million; Company's corporate guarantee

Mortgages over the land owned by certain Australian subsidiaries in Gladstone, general fixed and floating charges over the assets of these subsidiaries as well as the subsidiaries that lease the residential properties to the lessees

Charge against specific corresponding debt instruments issued by a developer

Lease liabilities are considered to be secured by the underlying leased assets

# Amount repayable after one year

As at 31 M	larch 2019	As at 31 Dec	cember 2018
Secured *	Unsecured	Secured	Unsecured
S\$ 15,608,000	S\$ 4,599,000	S\$ 14,962,000	S\$ 4,457,000

<sup>\*</sup> Included lease liabilities

Please also see note (10) on page 8

#### Details of any collateral

Charge over property in Singapore; Company's corporate guarantee

Mortgages over the land owned by certain Australian subsidiaries in Gladstone, general fixed and floating charges over the assets of these subsidiaries as well as the subsidiaries that lease the residential properties to the lessees

Lease liabilities are considered to be secured by the underlying leased assets

# 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

period of the infinediately preceding infancial year			
(S\$'000)	Note	Three mon	ths ended
		31 Mar 2019	31 Mar 2018
		01 Mai 2010	(restated)
ODED ATIMO A OTIVITIES			(restated)
OPERATING ACTIVITIES			
Profit before income tax		2,500	3,854
Adjustments for:			
Depreciation expense of property, plant and equipment and		520	64
right-of-use assets			
Share of profit of associate and joint ventures		(208)	_
Dividend income from financial assets measured at FVTIS		(280)	_
Fair value gain on debt instruments			(5.221)
ě		(3,072)	(5,321)
Fair value gain on financial assets		(616)	(613)
Interest expense		1,019	1,203
Interest income		(69)	(93)
Loss on disposal of property, plant and equipment		-	2
Valuation losses on investment properties		790	1,551
Unrealised loss on outstanding derivative financial instrument		-	211
Net unrealised foreign exchange gain		(170)	(43)
Share-based payment expenses		5	-
Provision for employee benefits		96	74
Allowance for inventories		]	153
Impairment loss recognised on trade receivables		6	100
Impairment loss recognised on other receivables		37	-
			1 010
Operating cash flows before movements in working capital		558	1,042
Trade receivables		1,057	994
Other receivables and prepayments		(632)	(2,447)
Inventories		5,510	(247)
Trade and bills payable		(1,785)	1,025
Other payables and provisions		(2,897)	(235)
Cash generated from operations		1,811	132
Income tax paid		(5)	(576)
Interest paid		(711)	(470)
Interest received		115	112
Net cash generated from (used in) operating activities		1,210	(802)
INVESTING ACTIVITIES			
Additions to property, plant and equipment		(107)	(179)
Proceeds from disposal of property, plant and equipment		` _	` 1
Investments in joint ventures		(19)	
Dividend received from financial assets measured at FVTIS		(19)	1.458
		_	,
Additions to financial assets measured at FVTIS		-	(6,857)
Repayments of debt instruments measured at FVTIS		4,924	13,412
Additions to debt instruments measured at FVTIS		(11,455)	(6,354)
Net cash (used in) generated from investing activities		(6,657)	1,481
, , , ,		(0,007)	1,401
FINANCING ACTIVITIES			
Decrease in fixed deposits with maturities exceeding three months		-	2,293
Decrease in pledged fixed deposits		278	2,071
(Decrease) increase in trust receipts		(3,814)	197
Increase in factoring loan		285	-
Repayments of lease liabilities		(525)	-
Other loans		15,444	_
Repayments of other loans		(6,820)	(1,487)
Repayments of bank loans		(1,040)	(3,942)
Net cash generated from (used in) financing activities		3,808	(868)
, ,			<u> </u>
Net decrease in cash and cash equivalents		(1,639)	(189)
Cash and cash equivalents at beginning of quarter		8,688	34,911
Net effect of exchange rate changes in the balance of cash		(17)	(216)
held in foreign currencies			
Cash and cash equivalents at end of quarter		7,032	34,506
·			
Cash and cash equivalents were represented by:-			_
Fixed deposits with maturities less than 3 months, cash and	1	7,032	34,506
bank balances			
		7,032	34,506

#### Notes to the Statements of Financial Position and Consolidated Statement of Cash Flows:

#### Reclassification

To align with the reclassification of the withholding tax on certain investment income in the Income Statement, the corresponding reclassification has been made to the prior year's Statement of Cash Flows in line with the classifications in the audited financial statements for the year ended 31 Dec 18.

#### Note 1:

Cash and bank balances are comprised of:

	31-Mar-19	31-Dec-18
Cash and cash equivalents	S\$7.0 million	S\$8.7 million
Fixed deposits with maturities exceeding three months	S\$0.1 million	S\$0.1 million
Fixed deposits that have been pledged to banks against trust receipts and factoring loan	S\$2.5 million	S\$2.7 million
Total	S\$9.6 million	S\$11.5 million

#### Note 2:

Trade receivables declined due to a combination of collections and lower sales in the quarter.

Included in trade receivables is an amount of S\$1.1 million (31 Dec 18: S\$0.8 million) which was factored to a bank on a full recourse basis. The cash received from the factoring is included as bank borrowing (Note 10).

#### Note 3:

Non-current other receivables increased mainly due to the loan advanced to the Associate in Japan.

#### Note 4:

The increase in aggregate debt instruments measured at fair value through income statement reflect the additional investments in the Australian projects, including the GemLife joint venture during the quarter. Of the total of S\$81.5 million (31 Dec 18: S\$71.9 million), debt instruments due by the GemLife joint venture entities amount to S\$36.2 million (31 Dec 18: S\$34.8 million) as at 31 Mar 2019.

#### Note 5:

Right-of-use assets represent the Group's right to use an asset over the life of the relevant lease. Lease liabilities are the amounts payable on such leases, segregated into current and non-current liabilities.

#### Note 6:

This represents the Group's investment in commercial properties and hotel building in Japan through a pooled investment structure that is accounted for as an associate by the Group in view of its significant influence over the entity. This includes the share of profit of the entity for the quarter.

#### Note 7:

This represents the Group's interest in the joint venture entities for the GemLife retirement housing business. This includes the share of profit of the entities for the quarter.

#### Note 8:

This represents the Group's investments in commercial properties and hotel buildings in Japan through pooled investment structures which are accounted for as financial assets measured at fair value through income statement.

#### Note 9:

Aggregate trade and bills payable and trust receipts reduced in view of repayments and lower purchases in the quarter.

#### Note 10:

Aggregate bank and other borrowings increased mainly on account of the additional funding taken by the Investment Division in the quarter.

#### Note 11:

Other payables decreased on account of payment of certain accrued expenses.

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

# **STATEMENT OF CHANGES IN EQUITY**

Three months ended 31 March 2019

									S\$'000
							Equity		
					Foreign		attributable		
			Asset	Share	currency		to equity	Non-	
_	Issued	Capital	revaluation	options	translation	Retained	holders of	controlling	
<u>Group</u>	capital	reserve	reserve	reserve	reserve	earnings	the Company	interests	Total
Balance at 1 Jan 2019,	72,579	(9,084)	296	2	(6,489)	74,838	132,142	49,611	181,753
as previously reported									
Effect on adoption of SFRS(I) 16	-	-	-	-	-	(33)	(33)	(5)	(38)
Balance at 1 Jan 2019, restated	72,579	(9,084)	296	2	(6,489)	74,805	132,109	49,606	181,715
Total comprehensive income for the quarter									
Profit for the quarter	-	-	-	-	-	964	964	1,016	1,980
Other comprehensive loss for the quarter	-	-	-	-	(558)	-	(558)	(552)	(1,110)
	-	-	-	-	(558)	964	406	464	870
Transactions with owners, recognised directly in equity									
Recognition of share-based payments of a subsidiary corporation	-	-	-	4	-	-	4	1	5
Balance at 31 Mar 2019	72,579	(9,084)	296	6	(7,047)	75,769	132,519	50,071	182,590

### Three months ended 31 March 2018

			Asset	Foreign currency		Equity attributable to equity	Non-	
Group	Issued capital	Capital reserve	revaluation reserve	translation reserve	Retained earnings	holders of the Company	controlling interests	Total
Balance at 1 Jan 2018	72,579	(9,207)		(2,530)	70,775	131,913	30,797	162,710
Total comprehensive income for the quarter					0.000	0.000	4.004	0.004
Profit for the quarter Other comprehensive (loss) income for the quarter	-	-	-	(1,952)	2,333	2,333 (1,952)	1,061 11	3,394 (1,941)
	-	-	-	(1,952)	2,333	381	1,072	1,453
Balance at 31 Mar 2018	72,579	(9,207)	296	(4,482)	73,108	132,294	31,869	164,163

Three months ended 31 March 2019

Balance as at 1 Jan 2019, as previously reported

Effect on adoption of SFRS(I) 16

Balance as at 1 Jan 2019, restated

Profit for the quarter, representing total comprehensive income for the quarter

Balance as at 31 Mar 2019

		S\$'000
Issued	Retained	
capital	earnings	Total
72,579	32,647	105,226
-	(2)	(2)
72,579	32,645	105,224
-	585	585
72,579	33,230	105,809

S\$'000

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#### Three months ended 31 March 2018

#### Com pany

Balance as at 1 Jan 2018

Profit for the quarter, representing total comprehensive income for the quarter

Balance as at 31 Mar 2018

		5\$1000
Issued	Retained	
capital	earnings	Total
72,579	40,977	113,556
-	10,309	10,309
72,579	51,286	123,865

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

The Company did not have any outstanding convertibles or treasury shares as at 31 Mar 2019 and 31 Dec 2018.

The Company does not have any share option scheme currently in effect.

The outstanding share options under the Thakral Capital Holdings Pte Ltd Employees' Share Option Scheme were 78,300 as at 31 Mar 2019 and 31 Dec 2018; the options are not exercisable until 1 Nov 2021.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued shares was 130,860,616 as at 31 March 2019 and 31 December 2018.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

1(d)(v) A statement showing all sales, transfers, disposal, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice

These figures have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in item 5 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as those of the audited financial statements for the year ended 31 December 2018.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

On 1 January 2019, the Group adopted all the SFRS(I) pronouncements that are effective from that date and are relevant to its operations. The Group was mainly affected by the following:-

SFRS(I) 16 Leases

Amendments to SFRS(I) 9 Financial Instruments: Prepayment Features with Negative Compensation
Amendments to SFRS(I) 1-28 Investments in Associates and Joint Ventures: Long-term Interests in

Associates and Joint Ventures

SFRS(I) INT 23 Uncertainty over Income Tax Treatments

As certain leases entered by the Group as lessee meet the definition of a lease under SFRS(I) 16, the Group has recognised right-of-use assets and the corresponding lease liabilities in its Statements of Financial Position. The lease payments are now charged as depreciation as well as finance costs. In view of the modified approach adopted by the Group for this SFRS(I), prior period figures are not required to be restated. The effect of the adoption of this modified approach includes the recognition of a net liability of S\$38,000 as of 1 January 2019 relating to the cumulative retrospective impact from initially applying the standard that has been adjusted to retained earnings.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

(i) Based on the weighted average number of ordinary shares on issue

(ii) On a fully diluted basis

Three months ended	Three months ended
31 Mar 2019	31 Mar 2018
0.74 cent	1.78 cents
0.74 cent	1.78 cents

Basic earnings per share and diluted earnings per share are computed on the profit for the above periods after taxation and deduction of non-controlling interests divided by 130,860,616 being the adjusted weighted average number of shares in issue during the periods ended 31 March 2019 and 31 March 2018.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year

Group Company

As at 31 Mar 2019	As at 31 Dec 2018
101.27 cents	100.98 cents
80.86 cents	80.41 cents

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### Review - Three months ended 31 March 2019

#### **Revenue & Profitability**

Consolidated Group revenue for the quarter ended 31 March 2019 declined to \$\$25.9 million from \$\$40.3 million in the previous corresponding quarter mainly due to the continued slowdown in sales in the Lifestyle Division's principal market, China. The PRC Government's announcement in early March about the revision of VAT rates from April 2019 also impacted sales as customers held off purchases in expectation of price reductions. Revenue at the Investment Division was also lower mainly from the absence of income in the current period in relation to the completed projects – Fortitude Valley, Newstead and Progress Road – that had been recognised in the previous corresponding quarter. This is also a result of the ongoing shift in the Investment Division's focus to the GemLife projects on which ongoing returns are lower and therefore yet to match the level of contributions previously seen from its housing projects.

Gross profit consequently declined by 19% to S\$10.3 million for the current quarter from S\$12.6 million previously.

Profit from operations of S\$3.8 million for the latest quarter was 43% lower than S\$6.8 million achieved in the previous corresponding quarter as profits from projects that closed in the previous corresponding quarter have not been replaced by new projects.

Valuation loss of S\$0.8 million recognised on the GLNG houses in Gladstone, Australia for the current quarter was lower than the S\$1.6 million taken up in the previous corresponding quarter mainly in view of the bottoming out of property values in Gladstone.

Net Finance costs declined to S\$1.0 million from S\$1.1 million in the previous corresponding quarter mainly on account of lower external funding during the quarter of some of the Investment Division's projects.

#### Expenses

Higher advertising and promotion expenses in the quarter resulted in Distribution expenses of S\$2.0 million being 30% higher than the S\$1.5 million incurred in the previous corresponding quarter.

Foreign exchange gain of S\$0.2 million for the current quarter arose mainly from the translation of foreign currency denominated assets and liabilities outstanding as at the end of the quarter compared to a loss of S\$0.3 million in the earlier quarter.

The Group also recognised share of profits from an associate and joint ventures of S\$0.2 million in the quarter. This includes the start-up costs in relation to the CurrentBody joint venture.

The Group recorded net profit of \$\$2.0 million for the current quarter as compared to \$\$3.4 million achieved previously.

#### **Working Capital and Cash Flow**

Inventories declined to S\$18.9 million as at 31 March 2019 compared to S\$24.2 million as at 31 December 2018 with clearance of inventories. In view of lower sales, the inventory turnover period for the year increased to 124 days against 79 days for the previous corresponding guarter.

Trade receivables reduced to S\$9.0 million as at 31 March 2019 from S\$10.1 million as at 31 December 2018 in view of collections and sales. The trade receivables turnover period for the year was 33 days against 25 days for the previous corresponding quarter.

Aggregate debt instruments measured at fair value through income statement increased to S\$81.5 million as at 31 March 2019 compared to S\$71.9 million as at 31 December 2018 reflecting the additional investments in the Australian projects, including the GemLife joint venture during the quarter.

Financial assets measured at fair value through income statement of S\$44.6 million remained about level with S\$44.7 million as at 31 December 2018.

The Group also recognised right-of-use assets and aggregate lease liabilities of S\$3.0 million and S\$2.9 million respectively representing the Group's lease commitments upon the adoption of SFRS(I) 16 Leases.

Aggregate borrowings (including lease liabilities) increased to S\$62.5 million as at 31 March 2019 as against S\$55.3 million as at 31 December 2018 mainly on account of the additional funding taken by the Investment Division in the quarter.

Cash balances decreased to S\$9.6 million as at 31 March 2019 compared to S\$11.5 million as at 31 December 2018.

#### **Net Asset Value**

Net Asset Value per share grew to 101.27 cents as at 31 March 2019 from 100.98 cents as at 31 December 2018.

#### **Performance Summary**

#### **Investments**

#### <u>Australia</u>

The Newstead project was completed in June 2018 and the Group continues to recoup its investment from settlements of the remaining units. The Grange project was completed in October 2018 and the Group recouped the principal and a part of the returns from this project with the remaining return expected to be received by Q2-FY19. Construction on the Noosa Parkridge project is progressing well, with the first settlements expected in Q2-FY19. The strong demand for this project has led to earlier commencement of the second phase. Construction of The Oxford Residences project in Sydney's Bondi Junction continues, with practical completion expected in June 2020.

On the retirement living operations, sales and settlements at the Bribie Island and Highfields projects are progressing well. Community facilities at both projects have been completed and the clubhouse at Highfields was officially opened in February 2019. Over 160 houses have now been occupied at both these projects. Construction of the display village and first homes at the Woodend project have been completed and the first residents moved into the resort in January 2019. Sales for the Maroochy Quays (formerly Maroochydore) project commenced in Q3-FY18 and construction commenced in Q1-FY19. Development approval for the Lennox Head project is awaited. GemLife continues to review other land sites for acquisition.

#### <u>Japan</u>

The construction of the retail property – named Nambanaka Thakral Building – was completed in mid-March and the building handed over to the tenant. It is expected that the tenant will open its store around end-April. Renovations to the properties continue to be made with lease renewals being carried out at improved rates. Vacancy rates remain low in Osaka and, with very few upcoming completions of large new office buildings, rent levels should remain on a rising trend. The Group continues to seek investment in additional properties.

The division achieved revenues of S\$7.4 million for the latest quarter as against S\$9.5 million achieved in the previous corresponding quarter. Income was lower mainly from the absence of income in the current period in relation to the completed projects – Fortitude Valley, Newstead and Progress Road – that had been recognised in the previous corresponding quarter. Segment operating result before valuation losses/gains and share of profit of joint ventures and associate was S\$5.6 million, as against S\$7.5 million in the previous corresponding quarter.

#### Lifestyle

Sales at the division came in at S\$18.5 million for the latest quarter, a decline from S\$30.9 million achieved in the previous corresponding quarter, reflecting the sluggish consumer sentiment in its markets. Segment loss of S\$1.0 million included the share of start-up costs recognised in relation to its CurrentBody joint venture.

# 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

The performance of both Divisions in the quarter met management's expectations. The Lifestyle Division is still continuing efforts to grow the business.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

House prices in Australia continued to weaken in early 2019. With economic growth losing momentum and the Treasury flagging the risks for the economy from the housing downturn, there are expectations the RBA may lower rates over the second half of the year. The Investment Division's housing projects continue to move forward while it remains focused on growing the GemLife retirement living business. Limited upcoming supply in the office sector in Osaka, Japan – the next phase of new supply will commence only in 2020 – has resulted in the market remaining tight and rents continuing to rise.

The Chinese economy expanded by 6.4 percent year-on-year in the first quarter of 2019 suggesting the government's tax cuts and other measures to support expansion were taking effect. However, the nominal growth rate of household consumption slowed to 7.3 per cent, from 8.0 per cent in the fourth quarter and 7.6 per cent in the first quarter in the previous year. Despite a slowing economy and the ongoing US-China trade war, the popularity of e-commerce and rising spending in lower tier cities is set to help China's retail sector overcome rising macroeconomic risks. eMarketer expects e-commerce to account for 35 percent of retail spending in China, which is equivalent to about US\$2 trillion – over half of all e-commerce sales globally. The Lifestyle Division is working with some of the key players in this market segment and is continuing steps to grow a profitable business.

#### 11. Dividend

#### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

None

#### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None

# (c) Date payable

Not applicable

# (d) Books closure date

Not applicable

# 12. If no dividend has been declared (recommended), a statement to that effect and the reason(s) for the decision

Subsequent to 31 Dec 2018, the directors do not recommend any payment of dividend.

# 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect

Name of interested person	Aggregate value of all interested person transactions during the period ended 31 March 2019 (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920 of the Listing Manual)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 of the Listing Manual (excluding transactions less than S\$100,000)
Thakral Brothers (Pte) Ltd and subsidiaries  Purchases, net of returns	S\$'000 -	S\$'000 654

# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

The Group, which operates in four geographical segments being Australia, the People's Republic of China (including Hong Kong), Singapore and others (India and Japan), has 3 main core divisional activities as follows:

- a) Investment ("INV") includes real estate investments in Australia, People's Republic of China, Japan and Singapore
- b) Lifestyle ("LIFE") comprises distribution of beauty, wellness and lifestyle products in India, Japan, Peoples' Republic of China (including Hong Kong), Singapore and in various export markets
- c) Others ("OTH") those other activities which do not fall into the above categories

# **Group's reportable segments**

S\$'000 Three months ended 31 March 2019

	INV	LIFE	OTH	TOTAL
Revenue				
External revenue	7,371	18,525	-	25,896
PIt				
Result	5 500	(4.004)	(004)	4.000
Segment operating result	5,588	(1,034)	(321)	4,233
Valuation loss on investment properties	(790)	- (40)	-	(790)
Share of profit (loss) of associate and joint ventures	227	(19)		208
Segment result	5,025	(1,053)	(321)	3,651
Unallocated corporate expenses				(388)
Finance income				69
Finance costs				(1,019)
Foreign exchange gain				187
Profit before income tax				2,500
Income tax expense				(520)
Profit for the quarter				1,980
Other information				
Capital expenditure:				
Property, plant and equipment	-	107	-	107
Depreciation expense	21	483	16	520
Assets				
Segment assets	236,874	41,009	268	278,151
Total assets	250,074	41,009	200	278,151
				270,101
Liabilities				
Segment liabilities	57,293	23,645	562	81,500
Income tax payable				3,147
Deferred tax liability				10,914
Total liabilities				95,561

S\$'000 Three months ended 31 March 2018

	INV	LIFE	OTH	TOTAL
Revenue				
External sales	9,479	30,870	-	40,349
Result				
Segment operating result (restated)	7,465	(70)	(181)	7,214
Valuation loss on investment properties	(1,551)	-	-	(1,551)
Segment result (restated)	5,914	(70)	(181)	5,663
Unallocated corporate expenses				(425)
Finance income				93
Finance costs				(1,203)
Foreign exchange loss				(274)
Profit before income tax (restated)				3,854
Income tax expenses (restated)				(460)
Profit for the quarter				3,394

Other information				
Capital expenditure:				
Property, plant and equipment	-	168	11	179
Depreciation expense	4	59	1	64

Assets				
Segment assets	193,982	56,730	471	251,183
Total assets		,		251,183
Liabilities				
Segment liabilities (restated)	47,511	29,231	519	77,261
Income tax payable (restated)	•			4,107
Deferred tax liability (restated)				5,652
Total liabilities				87,020

# **Geographical information**

S\$'000

	Reve	Revenue 31 Mar		Capital expenditure		Non-current assets *	
Geographical segments:	31			31 Mar		Mar	
	2019	2018	2019	2018	2019	2018	
People's Republic of China							
(including Hong Kong)	20,588	35,979	107	168	7,036	3,154	
Australia	2,863	3,019	-	-	33,371	41,987	
Singapore	1,205	613	-	11	30,540	38	
Others	1,240	738	-	-	1,273	1,204	
	25,896	40,349	107	179	72,220	46,383	

The basis of the information stated under geographical segment above is the aggregate of the relevant figures from companies incorporated in those countries

# 15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

See item 8 on review of performance

<sup>\*</sup> Non-current assets other than financial instruments, associate and joint ventures

# Negative confirmation pursuant to Rule 705(5)

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited interim financial statements for the 3 months ended 31 March 2019 to be false or misleading in any material aspect.

# Confirmation pursuant to Rule 720(1)

It is confirmed that the Company has procured undertakings from all its Directors and executive officers.

ON BEHALF OF THE BOARD Kartar Singh Thakral Director

Inderbethal Singh Thakral Director 29 April 2019

BY ORDER OF THE BOARD Chan Wan Mei Chan Lai Yin Company Secretaries 29 April 2019